

Marwan Alshareef

Kitchens Sales & Design

0508250855

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KSA – Dammam

Married

37 Years Old

PROFILE

20 Years Of Experience In Implementing Successful Sales Strategies And Motivating Teams To Achieve Important Results. Distinguished Experience In Recruiting And Developing "Players" To Increase Revenue Across Many Companies And Exhibitions Previously Worked On. Ingenuity In Designing And Implementing Effective Sales Strategies To Improve Market Opportunities. Ideal Communication With Clients And Management, And Finding The Necessary Drivers To Develop And Enhance Profitable Professional Relationships While Maintaining Trust

HOBBIES

- Travel
- Reading
- Internet

Personal Skills

- Communication
- Leadership
- Decision making
- Self-development
- Adapt to the work Environment

GET CONTACT

EDUCATION

- *UNIVERSITY OF ASSUIT - Faculty Of Law*

BACHELOR In LAW

WORK EXPERIENCE

- *Sales Team Leader May 2015 - Till Now*

ABYAT SAUDI FOR BUILDING MATERIALS

- *Sales Officer June 2012 –May 2015*

ABYAT SAUDI FOR BUILDING MATERIALS

- *Sales & Marketing Manager 2010 -2012*

GHASSAN ALNEMR FACTORY (KITCHENS & DOORS).

- *Marketing and Sales Officer 2009 -2010*

GHASSAN ALNEMR FACTORY (KITCHENS & DOORS)

- *Showroom Manager 2006-2009*

ALKHALEE JION KITCHENS

- *Sales Officer 2005 - 2006*

ALKHALEE JION KITCHENS

- *Sales Officer 2000 - 2005*

ALRASHEED KITCHENS

SKILLS

Professional

- Microsoft Office
- 2020 Fusion
- Carat
- Virtual Worlds
- Kitchen Draw

Langguges

- ARABIC
- ENGLISH

Operation Systems

- SAP System
- Orion System

Courses and training

1- Course Of Persuasion Skills
2- Course In Professional Selling Skills
3- Course In Negotiation
4- Course In Customers Service
5- Course In Customer Service Excellence
6- Self-management And Time Management Course
7- Course Of Developing Customer Loyalty And Acquiring New Clients
8- Presentation And Presentation Cycle
9- The Art Of Dealing With Different Types Of People
10- Course In Problem Solving And Dealing With Customer Complaints